EP Equipment H1 2025 Earnings Presentation

Material Handling to Material Moving







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EP EQUIPMENT AT A GLANCE - H1 2025

Revenue

3430.70

(RMB mn)

Strong performance in core markets

EBIT

547.36

(RMB mn)

Effective cost and process control

Net Profit

447.50

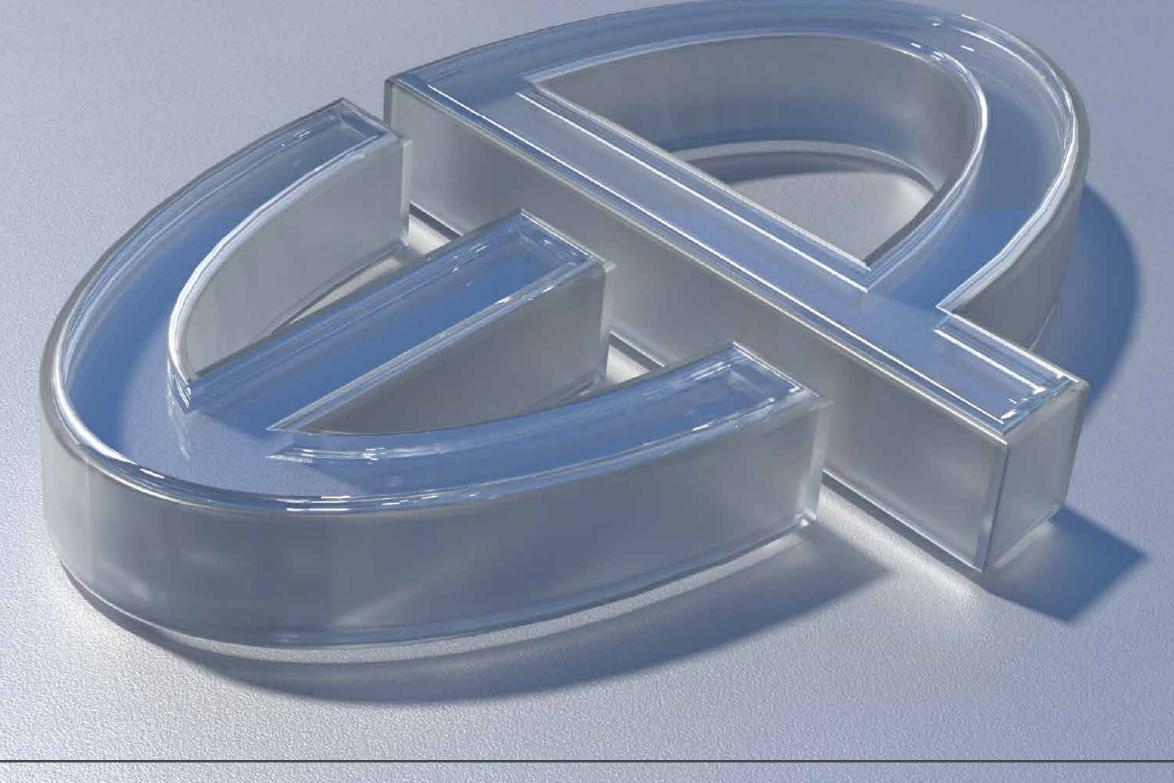
(RMB mn)

Steady earnings generation achieved

Business Update

Innovation, Globalization, Manufacturing

- Driving H1 2025 Growth



Innovation Breakthroughs

130 NEW PRODUCTS

Launched 130 new products across forklifts, tow tractors, and intelligent robots, covering 0.6–35 tons.

Introduced differentiated solutions for logistics, cold-chain, and rough-terrain applications.



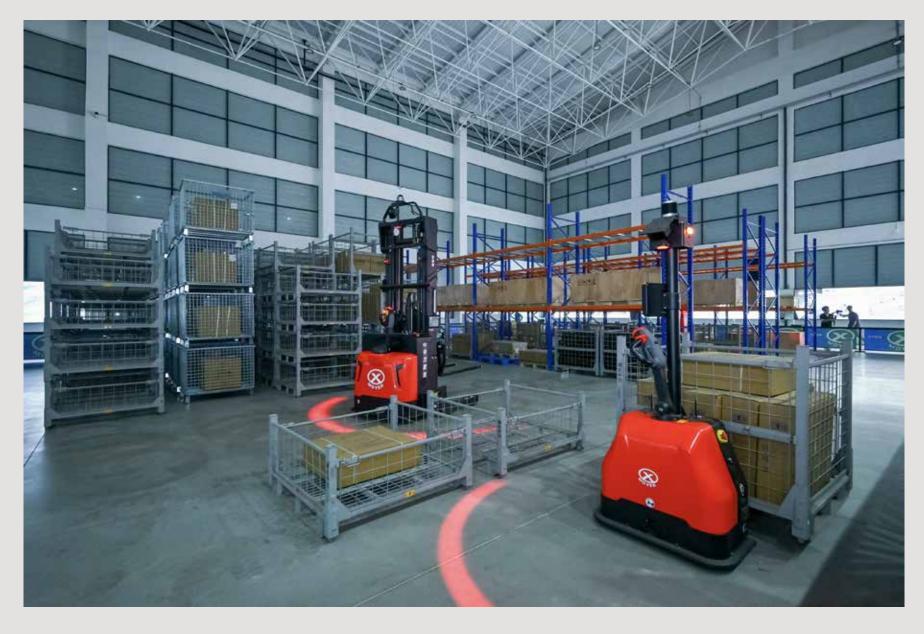
Smart Upgrades

10
INTELLIGENT
SERIES

51
MODELS

The 629 Innovation Conference showcased advances in AI, smart warehousing, and autonomous logistics.

















Green & Competitiveness

Expanded high-voltage lithium and remanufactured vehicle offerings, gaining customer recognition for performance and sustainability.

The EXP15 AMR won the IFOY Award, underscoring global product leadership.





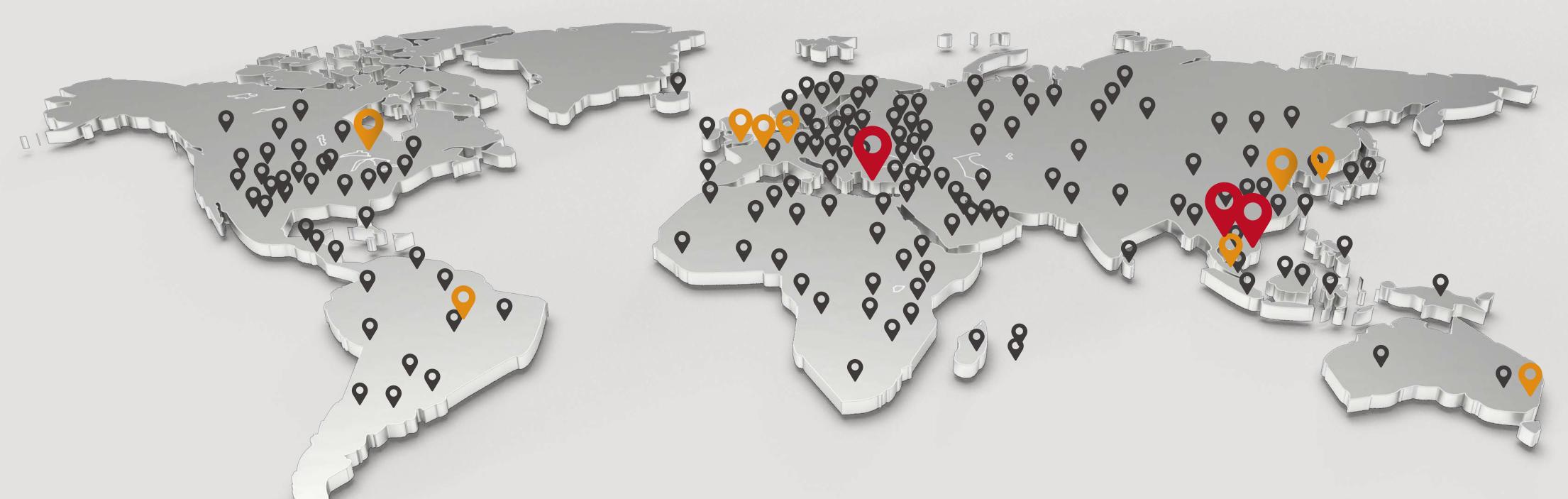


Globalization & Manufacturing Excellence

Signed a strategic partnership with Jungheinrich to launch the AntOn brand, expanding worldwide coverage.

Establishment of sales subsidiaries in Vietnam and Turkey; construction of a production base in Thailand.

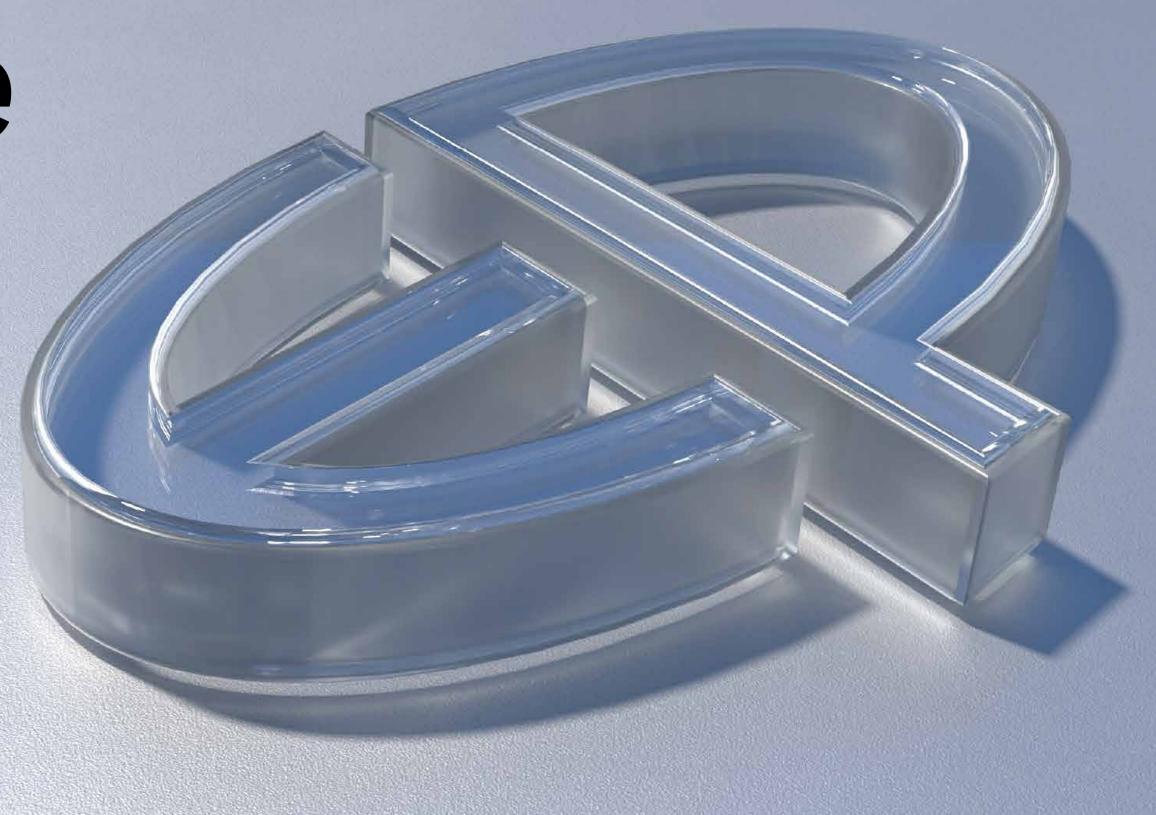






EP EQUIPMENT CO.,LTD.

Financial Update

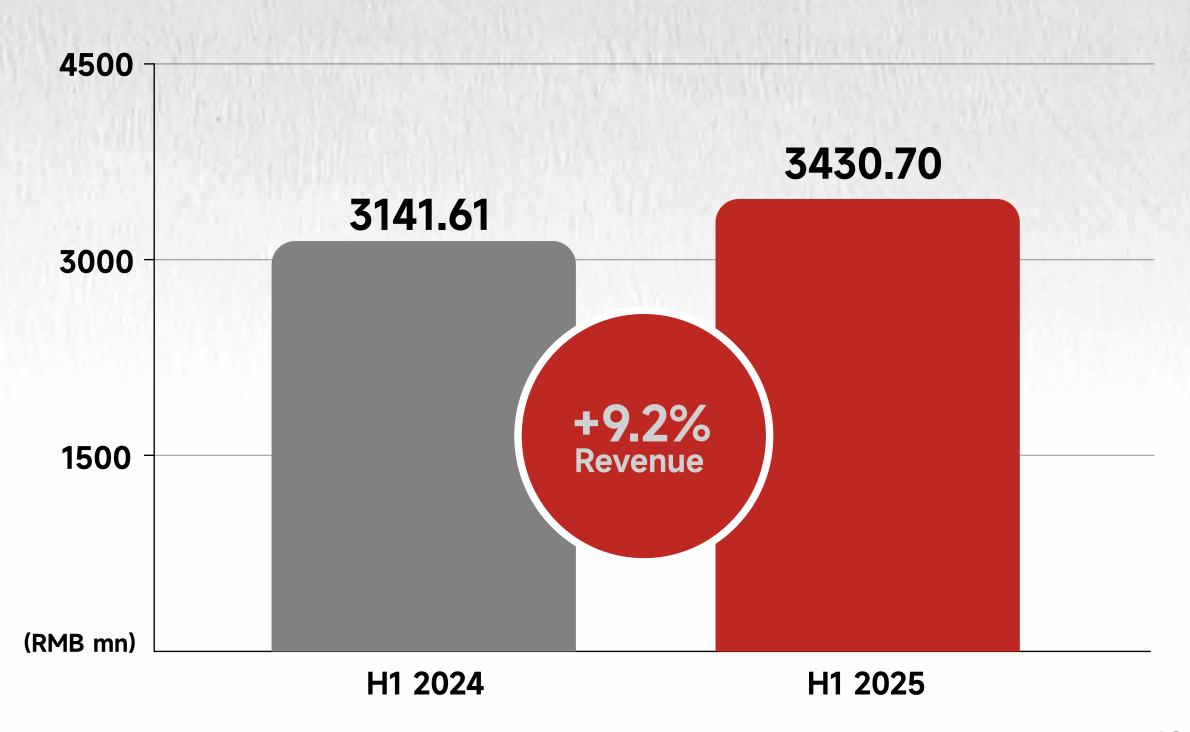




Core Performance - Revenue

+9.2%
Revenue

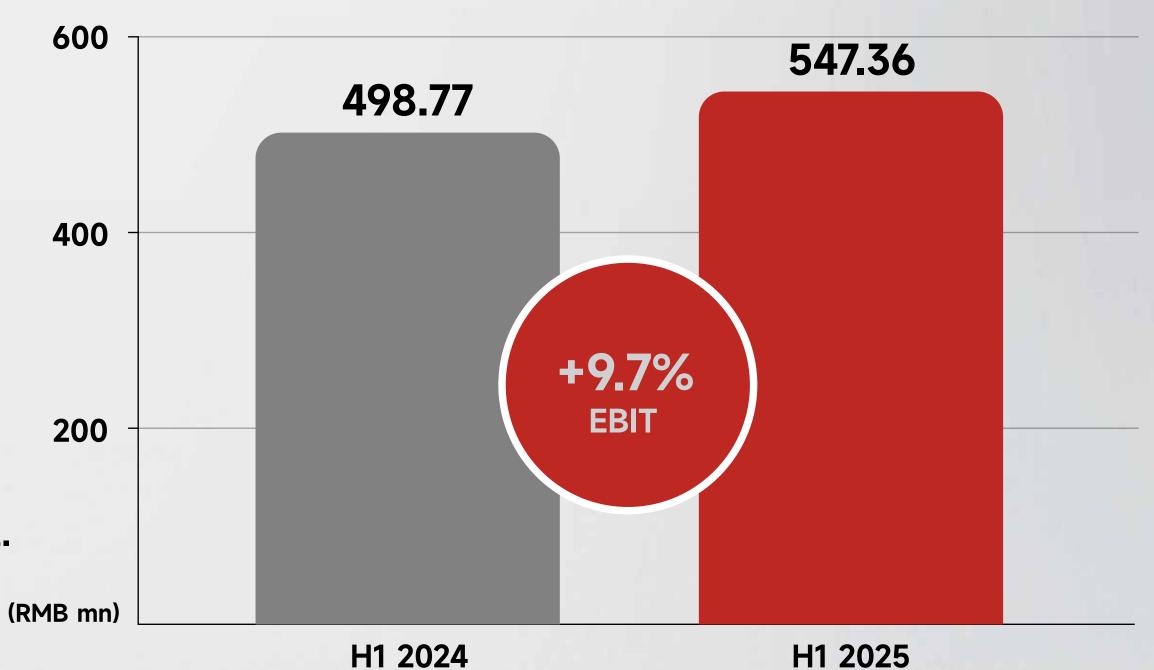
Revenue grew **+9.2% YoY** to RMB 3430.70 mn. This strong performance exceeds market expectations.



Core Performance - EBIT

+9.7%
EBIT

EBIT grew by **9.7% YoY** to RMB 547.36 mn, driven by enhanced manufacturing efficiency and cost control.

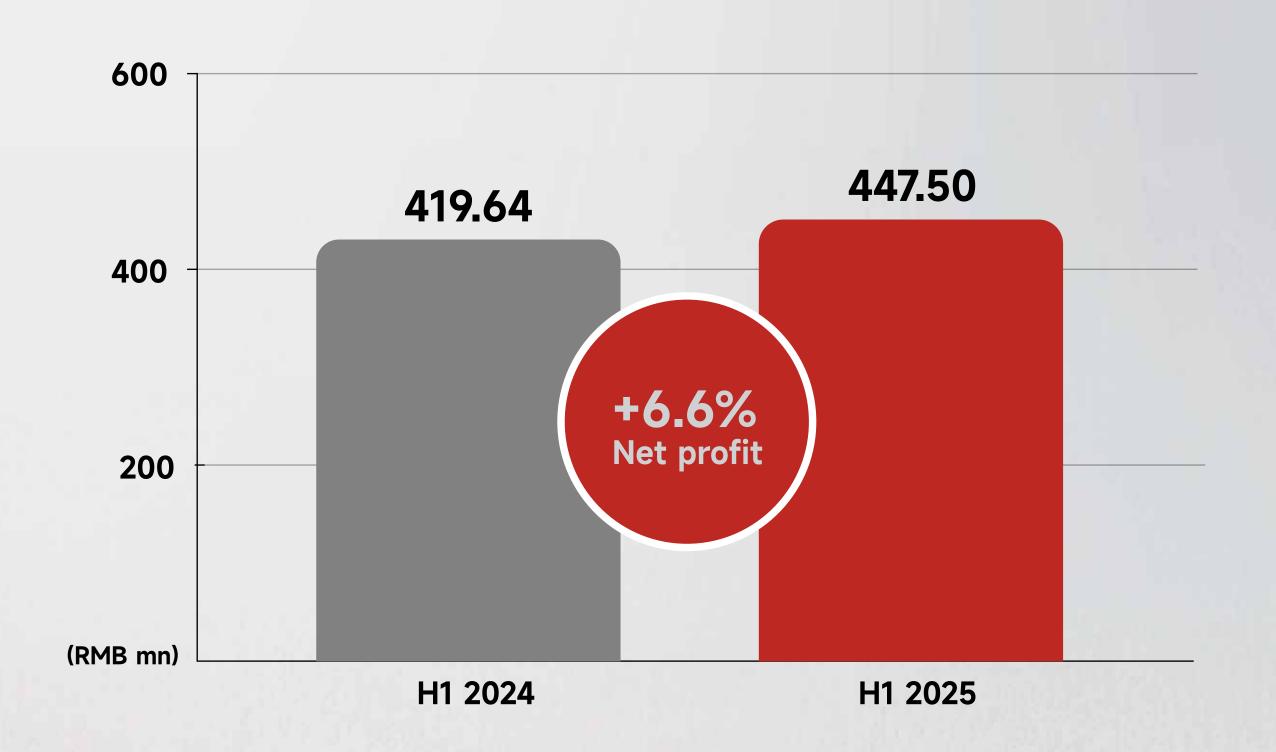




Core Performance - Profit

+6.6%
Net profit

Net profit increased **+6.6% YoY** to RMB 447.50 mn, Operational efficiency.







EP Group Annual Comparison In RMB Million

EP Group	H1 2025	H1 2024	YoY Change (%)
Revenue (RMB mn)	3,430.70	3,141.61	9.2%
Operating Profit (RMB mn)	548.74	502.33	9.2%
EBIT (RMB mn)	547.36	498.77	9.7%
Net Profit (RMB mn)	447.50	419.64	6.6%
NI Margin (%)	13.04%	13.36%	Decreased by 0.31%
EBIT Margin (%)	15.95%	15.88%	Increased by 0.08%
EPS	1.12	1.23	-8.94
ROE (%)	8.99	13.65	Decreased by 4.66%

Strategic Initiatives & 2025 Outlook

Go Green

Complete the lithium-ion lineup for all industrial vehicles, broaden the green product line, and scale remanufacturing. Enabling wider adoption and helping customers achieve sustainability targets.

Go Smart

Advance smart material-handling solutions through an integrated approach at the product, model, and system levels. Drive large-scale adoption and upgrade industrial logistics toward Industry 4.0.

Go Digital

Leverage DAS digital brain to accelerate AI and digital-twin applications.

Steer the industry's transformation from Material handling to Material moving.





EP EQUIPMENT 11.11 - Global Dealer Event

DATE

10th-11th EP Equipment, Hubei Factory, China **LOCATION**



603194.SH



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This presentation contains forward-looking statements based on the current expectations, assumptions, and assessments of the Company's management regarding future developments. Such statements are subject to risks and uncertainties, many of which are beyond the Company's control.

These risks include, but are not limited to, changes in the global economic environment, the impact of geopolitical conflicts, natural disasters, pandemics and other force majeure events, debt-related issues, developments in the material handling industry, supply chain constraints, fluctuations in the availability and pricing of energy and raw materials, demand trends in key markets, competitive dynamics, changes in regulatory frameworks, currency and interest rate movements, as well as the outcome of pending or future legal proceedings.

Should one or more of these risks, uncertainties, or unknown factors materialize, or should the underlying assumptions prove incorrect, actual results may differ materially from those expressed or implied by these forward-looking statements. The Company undertakes no obligation to update or revise any forward-looking statements, except as required by applicable capital markets regulations. No responsibility is assumed for the accuracy of forward-looking statements.

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